Position Description

ResultsLab Senior Impact Consultant/Education Lead

ResultsLab helps nonprofits, communities, philanthropy, public agencies, and social ventures to **use data to accelerate positive change.** We uniquely equip our clients with the data mindset, skill set, and tool set necessary to be more impactful in the important work they do. We engage in a variety of projects from training and technical assistance with cohorts of service providers, to one-on-one work with individual organizations, to direct evaluation services, all with the greater goal to improve program rigor, align measurement strategies to organizational/community needs, and increase capacity to use data for improvement.

The Senior Consultant role is instrumental in shaping and driving our work forward. Within this position you will lead a variety of direct consulting projects with philanthropy, working directly with teachers, principals, and caregivers. On a daily basis you will find yourself engaging in a variety of efforts from designing and leading insight studies, facilitating strategic design or data use dialogues, and leading and collaborating with ResultsLab team members, client partners, and education practitioners.

Job Responsibilities:

Evaluation Services
You will design and execute evaluation strategies that answer clients' key learning questions, leading and/or supporting a team across all aspects of evaluation design, data collection, analysis, communication, and use process.
- o Work with clients to set evaluation goals and clear and compelling evaluation/learning questions
- o Design evaluations, ensuring appropriate methodology that aligns with goals and context of the study and study participants
- o Oversee data management and data analysis to ensure overall data integrity and to identify insights from the data
- o Develop clear and compelling data communication products that fit the needs of the intended audience, ranging from full reports to short summaries, to visual presentations, to infographics, and beyond.
- o Facilitate data use processes to bring the data to life and lead the client (or intended audience) to identify actions to take action based on the data

Growing our Footprint
We are continually looking for opportunities to strengthen our internal practices and to grow and scale the impact of our work across the social sector. You will be critical to making this happen as you:
- o Strategize with the ResultsLab team on new product lines and services
- o Evaluate projects and initiatives and set plans for improvement
- o Lead efforts that strengthen organizational practices/processes, including a priority focus on Diversity/Equity/Inclusion

- o Provide thought leadership through blogs, conferences, short trainings, and other vehicles to reach current and future clients
- o Support proposal development for new work, creating proposal, workplans, scopes and budgets
- o Utilize current networks to engage future clients, actively monitoring and creating new business opportunities

Qualifications:
- Master's degree social science or related field
- At least 8 years experience in training and technical assistance, evaluation and/or performance management
- At least 2 years experience serving as a project lead on evaluations or evaluation capacity building efforts
- Advanced knowledge in evaluation methods, including process, outcome, and developmental evaluations
- Experience as an educator (teacher, administrator), in education research/evaluation, or education policy/programming
- Strong cultural competency and understanding of how integrate equity into education and evaluation practices
- Ability to think critically when solving problems and making decisions
- Excellent written and verbal communication skills with a demonstrated ability to translate complex topics into easier to understand language
- Ability to compile data in a clear, concisely written and/or visual format
- Strategic thinker with the proven ability to identify opportunities, formulate solutions, and gain support from stakeholders
- Ability to be flexible to shifting contexts and realities
- Strong customer service, client management and interpersonal skills

Preferred Qualifications
- Exposure to and experience using one or more data management systems, such as Salesforce, ETO, Apricot, mySQL, or others and a willingness to learn additional systems
- Consulting experience
- Spanish language proficiency

ResultsLab is a Denver-based consulting firm, offering flexibility with remote work options. ResultsLab cultivates an inclusive, flexible, and innovative work environment finding new solutions for impact in the social sector and focusing on excellence for those we serve.

The ideal candidate will increase our ability to connect with and develop strong working relationships with the diverse communities served by our client organizations. We actively seek a diverse pool of applicants from, or who have worked closely with, historically underrepresented groups, including but not limited to people with disabilities, people of color, LGBTQ+ people, first or second generation immigrants, and all socioeconomic backgrounds.

To be considered for this position, send a resume and cover letter
resumes@ResultsLab.org.